

## **REQUEST FOR QUOTATIONS (RFQ) FOR SHORT-TERM CONSULTANCY SERVICES**

Telecom Foundation ('TF') invites quotations (along with firm profiles) from Chartered Accountant firms, Cost & Management Accountant firms, and other reputable financial consultancy firms for provision of short-term, high-level financial planning for evaluating, structuring, and securing appropriate financing solutions to support its strategic and operational objectives.

### **1. Scope of Services:**

The consultancy assignment will be expected to provide the following services:

- Assess the Foundation's financing requirements and identify viable funding options consistent with its strategic and operational objectives, including building sustainable hybrid philanthropic/commercial education projects.
- Develop a structured and objective decision-making framework to evaluate and select the most appropriate financing option, incorporating financial, business, and risk considerations.
- Apply the above framework on one planned hybrid educational project of TF's choice.
- Provide advisory support on the structuring of financing arrangements, including debt, equity, and hybrid instruments, as applicable generally for informing TF's policies and for the selected project
- Review and provide advisory input on proposed financing terms and conditions to ensure alignment with the Foundation's financial capacity, risk appetite, and governance requirements.
- Prepare comprehensive financial analyses, reports, and formal recommendations for consideration by management and the Board.

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### **2. Eligibility and Qualifications**

Interested consultants / firms should demonstrate:

- Proven experience in providing financial advisory services, including involvement in financing and capital structuring transactions.
- Possession of relevant professional qualifications and certifications in finance, accounting, or related disciplines.
- Proven experience of working with Foundations / NGOs / NPOs in Pakistan.
- Availability of client references or testimonials.

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### **3. Quotation Requirements**

The quotation should include:

- Company/consultant profile and relevant experience

- Detailed financial quotation (fees, taxes, and any other applicable costs)
  - Proposed timeline and deliverables
  - Validity period of the quotation
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#### **4. Deadline & Submission**

- Quotations and profiles must be submitted electronically via the Telecom Foundation website or by email to the designated address; [financial.advisory@telecomfoundation.org.pk](mailto:financial.advisory@telecomfoundation.org.pk).
  - The deadline for submission is 30<sup>th</sup> of April 2026.
  - For any queries in respect of this RFQ, the following office may be contacted during working hours (Monday to Thursday-9:00 AM to 5 PM): EVP Finance, 051-2808156.
  - Late submissions will not be entertained.
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#### **5. Additional Notes**

- Telecom Foundation reserves the right to accept or reject any or all quotations without assigning any reason, in line with applicable procurement rules.
- Only shortlisted firms will be contacted for further discussion.